

Curriculum Vitae

Name: Motoki Watabe
Work Address: Monash University, Malaysia
School of Business
Jalan Lagoon Selatan
46150 Bandar Sunway,
Selangor Darul Ehsan, Malaysia

Work Phone Number: 03-5514- 4456

E-mail Address: motokiw@gmail.com (preferred), motoki.watabe@monash.edu

Qualifications: Associate Professor
School of Business
Monash University, Malaysia

Country of Birth: Japan

Birth Date: 26, January, 1968

Citizenship: Japan

Research Interests

Social Neuroscience
Fairness and Trust
Achievement of Sustainable Cooperation in Organizations
Organizational Behaviour
Mental Health in Workplace
Cultural Difference of Cooperation

Education

2006 Ph.D. (Sociology, Specialized in Social psychology and Organizational Behavior),
University of California, Los Angeles.
Dissertation: *Developing and Keeping Trust: An Experimental Approach*. (Adviser: Peter Kollock;
Committee: Phillip Bonacich, Lynne Zucker, and Robert Boyd)

1997 M.A. (Sociology), University of California, Los Angeles.

Thesis: “Transformation of Social Dilemmas—A Computer Simulation Study.” (Adviser: Phillip Bonacich)

1992 M.A. (Behavioral Science), Hokkaido University, Japan

Thesis: “Choice of Strategies in Social Dilemmas”. (Adviser: Toshio Yamagishi)

1990 B.A. (Behavioral Science), Hokkaido University, Japan

Employment History

Sep 2014-Present	Director of Graduate Research, School of Business, Monash University, Malaysia
Jan 2014-Present	Deputy Director of Neurobusiness and Behavioural Laboratory, Monash University, Malaysia
Aug 2013-Present	Associate Professor, Monash University, Malaysia
Oct 2012-July 2013	Associate Professor, Waseda University
Oct 2011-Sep 2012	Invited Researcher, Waseda University
Oct 2007-Sep 2011	Associate Professor, Waseda University
Apr 2010-Sep 2011	Part Time Lecturer, University of Tokyo
Apr 2009-Sep 2009	Part Time Lecturer, Kyoto University
Apr 1 2001-Mar 2008	Part Time Lecturer, Kyoto Bunkyo University, Japan
Apr 2000-Mar 2007	Assistant Professor, Kyoto University, Japan
Jun 1998-Sep 1998	Statistical Adviser, Microsoft Research Corporation, California, USA.
Aug 1992-Aug 1995	Assistant Professor, Hokkaido University, Sapporo, Japan

Research Grant

2015-2018	“The effects of socioeconomic status on cognitive brain function among young Malaysian adults.” Fundamental Research Grant Scheme (FRGS), Ministry of Higher Education, Malaysia. (Research Associate: RM82,200)
2015-2016	“Leadership and innovative behaviour: A moderated mediation model of innovative self-efficacy, resilience and innovative behaviour” Sumitomo Foundation. (Research Associate 7000 USD)
2014-2016	“Individual investor’s preference and evaluation on Dividend-in-kind and their cultural difference.” Ishii Memorial Securities Research Promotion Foundation. (Research Associate.; approx. 7000 USD)
2014-2015	“Judgment of others’ trustworthiness: An EEG study” Social and Economic Transformation in ASIA (SETA) Multidisciplinary Platform at Monash University, Malaysia. (P.I.: about 3000 USD)
2014-2016	“Cultural preference of dividend-in-cash and dividend-in-kind: an experimental study”
2014-2016	“Linguistic and cultural influence in decision making: Examination of time discounting in

- Malaysia,” Japanese Ministry of Education Scientific Research Grant. (P.I: about 7000USD).
- 2014-2015 “Correlation analysis of depression patients’ social decision making and microglial activation in the brain: A neuroeconomics study” SENSHIN Medical Research Foundation (Research Associate.; approx. 10000 USD)
- 2013-2014 “Attention to reputational information in economic exchange: a cross-cultural study with eye-tracker” Social and Economic Transformation in ASIA (SETA) Multidisciplinary Platform at Monash University, Malaysia. (P.I.: 3000USD)
- 2013-2013 “Emergence of third party sanctioning system for self-sustaining mutual cooperation in large scale groups” Japanese Ministry of Education Scientific Research Grant (P.I.; approx. 19,000USD)
- 2013-2014 “Effects of minocycline on social decision making for schizophrenias.” Research Group for SCHIZOPHRENIA (sponsored by Astellas Pharma Inc.) (Research Associate; approx. 5000 USD)
- 2012-2014 “Investigation of human social decision making regulated by microglia; the immune system cell in the brain” Japanese Ministry of Education Scientific Research Grant (Research Associate.; approx. 36,000 USD)
- 2009–2011 “Role of third parties in self-sustaining mutual cooperation,” Japanese Ministry of Education Scientific Research Grant (P.I.; approx. 38,000 USD)
- 2008–2012 “Structure of dialogue in psychotherapy,” Japanese Ministry of Education Scientific Research Grant (Research Associate: approx. 40,000 USD)
- 2007–2010 “Adaptive basis of self-sustaining collective behaviour,” Japanese Ministry of Education Scientific Research Grant (Research Associate: approx. 78,000USD)
- 2007–2012 “Experimental Social Science,” Japanese Ministry of Education Scientific Research Grant (Research Associate: approx. 170,000 USD)
- 2006–2008 “Mechanisms of political change and decision making for Japanese voters: Integration of psychological-economic experiments and large-scale survey research,” Japanese Ministry of Education Scientific Research Grant (Research Associate: approx. 260,000 USD)
- 2006–2008 “Psychological basis for institutional sustainability—evolutionary and cultural factors,” Japanese Ministry of Education Scientific Research Grant (P.I.: approx. 37,000 USD)
- 2003–2005 “Institutional and psychological mechanisms for reducing uncertainty in social exchange networks,” Japanese Ministry of Education Scientific Research Grant (P.I.: approx. 32,000 USD)
- 2003–2007 “Building an open institute of political economy,” Japanese Ministry of Education Scientific Research Grant: 21st Century Centre of Excellence (Waseda University 21–COE GLOPE: “Constructing Open Political Economic Systems”) (Research Associate: approx. 2,000,000 USD)
- 2002–2006 “Integrated Research and Educational Institute for Mind, Kyoto University Psychology Association” Japanese Ministry of Education Scientific Research Grant: 21st Century

- Centre of Excellence (Kyoto University 21-COE: “Centre for Excellence in Psychological Studies”) (Research Associate: approx. 4,000,000 USD)
- 2001–2003 “Role of sense of fairness in social exchange networks.” Japanese Ministry of Education Scientific Research Grant (P.I.: approx. 23,000 USD)
- 2000–2001 “Network Dynamics and Sensitivity to Unfairness.” UCLA Center for International Business and Education Research (approx. 1500 USD)
- 2000 “Role of sense of fairness in social exchange,” Kyoto University Institute for Education and Research Promotion (P.I.: approx. 3,200 USD)

Academic Honours and Awards

- 1999 Hiroshi Wagatsuma Memorial Fund, University of California Los Angeles (approx. 8,000RM)
- 1996 Distinguished Paper Award, The Japanese Society of Social Psychology
- 1996 Distinguished Paper Award, The Japanese Group Dynamics Association
- 1995–2000 Tuition Fellowship, University of California, Los Angeles
- 1995 University Fellowship, University of California, Los Angeles

Peer-Reviewed Journal Publications

- Goto, N., Mushtaq, F., Shee, D., Lim, X. L., Mortazavi, M., **Watabe, M.** & Schaefer, A. (2017). Neural signals of selective attention are modulated by subjective preferences and buying decisions in a virtual shopping task. *Biological Psychology*. (forthcoming)
- Kato, A. T., Teo, R. A., Tateno, M., **Watabe, M.**, & Kanba, S. (2017). "Can “Pokémon GO” rescue shut-ins (hikikomori) from their isolated world? *Psychiatry and Clinical Neurosciences*. 71 (1), 75-76.
- Ozono, H., Jin, N., **Watabe, M.**, & Shimizu, K. (2016). Solving the second-order free rider problem in a public goods game: An experiment using a leader support system. *Scientific Reports*, 6.
- Tateno, M., Teo, A. R., Shirasaka, T., Tayama, M., **Watabe, M.**, & Kato, T. A. (2016). Internet addiction And self - evaluated ADHD traits among Japanese college students. *Psychiatry and Clinical Neurosciences* 70 (12), 567-572.
- Kato, T. A., Hashimoto, R., Hayakawa, K., Kubo, H., **Watabe, M.**, Teo, A. R., & Kanba, S. (2016). Multidimensional anatomy of ‘modern type depression’ in Japan: A proposal for a different diagnostic approach to depression beyond the DSM - 5. *Psychiatry and Clinical Neuroscience*. 70(1), 7-23.
- Ishikawa, A., Nishida, M., **Watabe, M.**, Yamakawa, Y., Inui, T., and Kusumi, T. (2016). Effects of interior space as a background on interpersonal impression formation: About formation of impression on others for the first time. *Japanese Journal of Environmental Psychology*, 4(1) 1-14. (in Japanese)
- Kato, T. A., Ohgidani, M., **Watabe, M.**, and Kanba, S. Translational Research to clarify underlying

- mechanisms between microglial activities and psychological reactions in psychiatric disorders. (2015) *Proceedings of Japanese Society of Biological Psychiatry*. 26 (3), 26-31. (in Japanese)
- Kato, T. A., Ohgidani, M., Hayakawa, K., **Watabe, M.**, Kanba, S. (2015). Stress and Microglia—Proposing a translational research. *Stress Science Research*. 29(4), 373-388, (in Japanese)
- Watabe, M.**, Kato, T. A., Teo, A. R., Horikawa, H., Tateno, H., Hayakawa, K., Shimokawa, N., Kanba, S. (2015). Relationship between trusting behaviors and psychometrics associated with social network and depression among young generation: a pilot study. *PLoS ONE* 10(4): e0120183. doi:10.1371/journal.pone.0120183.
- Kuwabara, K., Vogt, S., **Watabe, M.**, & Komiya, A. (2014). Trust, cohesion, and cooperation after early vs. late trust violations in two-person exchange: The role of generalized trust in the U.S. and Japan. *Social Psychology Quarterly*. 77 (4), 344-360.
- Kato, T. A., **Watabe, M.**, & Kanba, S. (2013). Neuron-glia interaction as a possible glue to translate the mind-brain gap: A novel multidimensional approach toward psychology and psychiatry. *Frontiers in Psychiatry* 4:139. doi:10.3389/fpsyt.2013.00139
- Komiya, A., **Watabe, M.**, Miyamoto, Y., & Kusumi, T. (2013). Cultural differences in the action effect. *Social Cognition* 31, 562-577. doi: 10.1521/soco.2013.31.5.562.
- Nagaoka, C., Yoshikawa, S., Kuwabara, T., Oyama, Y., **Watabe, M.**, Hatanaka, C., & Komori, M. (2013). A comparison of experienced counsellors, novice counsellors and non-counsellors in memory of client-presented information during therapeutic interviews. *Psychologia* 56, 154–165.
- Watabe, M.**, Kato, T. A., Tsuboi, S., Ishikawa, K., Hashiya, K., Monji, A., Utsumi, H., & Kanba, S. (2013). Minocycline, a microglial inhibitor, reduces ‘honey trap’ risk in human economic exchange. *Scientific Reports*. 3, 1685; DOI:10.1038/srep01685.
- Nagaoka, C., Kuwabara, T., Yoshikawa, S., **Watabe, M.**, Komori, M., Oyama, Y., & Hatanaka, C. (2013). Implication of silence in a Japanese psychotherapy context: A preliminary study using quantitative analysis of silence and utterance of a therapist and a client. *Asia Pacific Journal of Counselling and Psychotherapy* 4 14-152. DOI:10.1080/21507686.2013.790831.
- Komiya, A., & **Watabe, M.** (2013). Effects of expressing interpersonal regret on perceiver’s trust behaviours. *Japanese Journal of Social Psychology*, 28, 111-117. (Japanese, with English abstract).
- Ozono, H., **Watabe, M.**, & Yoshikawa, S. (2013). Punishment to facial and linguistic signals. *Japanese Journal of Social Psychology*, 28, 77-86. (Japanese, with English abstract).
- Ozono, H., & **Watabe, M.** (2012) Reputational benefit of punishment: Comparison among the punisher, rewarder, and non-sanctioner. *Letters on Evolutionary Behavioral Science*, 3, 21-24. doi: 10.5178/lebs.2012.2
- Kato, T. A., **Watabe, M.**, Tsuboi, S., Ishikawa, K., Hashiya, K., Monji, A., Utsumi, H., & Kanba, S. (2012). Minocycline Modulates Human Social Decision-Making: Possible Impact of Microglia on Personality-Oriented Social Behaviors. *PLoS ONE* 7(7): e40461. doi:10.1371/journal.pone.0040461.
- Watabe, M.**, Kato, T. A., Monji, A., Horikawa, H., & Kanba, S. (2012). Does minocycline, an antibiotic with inhibitory effects on microglial activation, sharpen a sense of trust in social interaction?

Psychopharmacology, 220, 551-557. doi: 10.1007/s00213-011-2509-8.

- Ozono, H., **Watabe, M.**, & Yoshikawa, S. (2012). Effects of facial expression and gaze direction on approach and avoidance behavior. *Cognition & Emotion*, 26, 943-949. doi:10.1080/02699931.2011.641807.
- Nagaoka, C., Komori, H., Kuwabara, T., Yoshikawa, D., Oyama, M., **Watabe, M.**, & Hatanaka, C. (2011). Process in an Intake Interview in Psychotherapy: A Preliminary Study Analyzing Nonverbal Behavior and Clinical Significance. *Japanese Journal of Language in Society*, 14, 168-197. (Japanese, with English abstract).
- Komiya, A., Miyamoto, Y., **Watabe, M.**, & Kusumi, T. (2011). Cultural grounding of regret: Regret in self and interpersonal contexts. *Cognition & Emotion*, 25, 1121-1130. doi:10.1080/02699931.2010.516962.
- Watabe, M.**, Ban, H., & Yamamoto, H. (2011). Judgments about others' trustworthiness: An fMRI study. *Letters on Evolutionary Behavioral Science*, 2, 28-32. doi:10.5178/lebs.2011.16.
- Ozono, H., Morimoto, Y., Nakashima, S., Komiya, A., **Watabe, M.**, & Yoshikawa, S. (2010). Effects of facial expression and linguistic information on judgments of trustworthiness. *Japanese Journal of Social Psychology*, 26, 65-72. (Japanese, with English abstract).
- Ozono, H., **Watabe, M.**, Yoshikawa, S., Nakashima, S., Rule, N. O., Ambady, N., & Adams, R. B. Jr. (2010). What's in a smile? : Cultural differences in the effects of smiling on judgments of trustworthiness. *Letters on Evolutionary Behavioral Science*, 1, 15-18. doi:10.5178/lebs.2010.4
- Komiya, A., **Watabe, M.**, & Kusumi, T. (2010). Social adaptation of regret: Interpersonal regret. *Critique of Psychology*, 53, 153-168. (Japanese, with English abstract).
- Rule, N. O., Ambady, N., Adams, R. B. Jr., Ozono, H., Nakashima, S., Yoshikawa, S., & **Watabe, M.** (2010). Polling the face: Prediction and consensus across cultures. *Journal of Personality and Social Psychology*, 98, 1-15. doi:10.1037/a0017673.
- Rigdon, M., Ishii, K., **Watabe, M.**, & Kitayama, S. (2009). Minimal social cues in the dictator game. *Journal of Economic Psychology*, 30, 358-367. doi:10.1016/j.joep.2009.02.002
- Morimoto, Y., **Watabe, M.**, & Kusumi, T. (2008). Effects of trust on the cognition of sanctioning behavior and fairness: Instrumental and revengeful punishment. *Research in Social Psychology*, 24, 108-119. (Japanese, with English abstract).
- Komiya, A., Kusumi, T., & **Watabe, M.** (2007). Regret in individual and group decision making. *Japanese Journal of Psychology*, 78, 165-172. (Japanese, with English abstract).
- Ozono, H., Yoshikawa, S., & **Watabe, M.** (2006). Effects of cooperativeness information on memory of faces and behavior in social exchange. *Japanese Journal of Cognitive Psychology*, 3, 157-166. (Japanese, with English abstract).
- Nakayachi, K., & **Watabe, M.** (2005a). Effects of "hostage posting" on evaluation of trust: Voluntary hostage posting and accumulation of trustworthy behavior. *Japanese Journal of Psychology*, 76, 235-243. (Japanese, with English abstract).
- Nakayachi, K., & **Watabe, M.** (2005b). Restoring trustworthiness after adverse events: The signalling effects of voluntary "hostage posting" on trust. *Organizational Behavior and Human Decision Processes*, 97, 1-17. doi:10.1016/j.obhdp.2005.02.001

- Terai, S., Yamagishi, T., & **Watabe, M.** (2003). Effects of “collective tit-for-tat” on the second-order social dilemmas: A computer simulation study. *Research on Social Psychology*, 19, 94–103. (Japanese, with English abstract).
- Yamagishi, T., Cook, K. S., & **Watabe, M.** (1998). Uncertainty, trust and commitment formation in the United States and Japan. *American Journal of Sociology*, 104, 165–194. doi:10.1086/210005
- Yamagishi, T., **Watabe, M.**, Hayashi, N., Takahashi, N., & Yamagishi, M. (1996). Trust and commitment under social uncertainty. *Research in Social Psychology*, 11, 206–216. (Japanese, with English abstract).
Japanese Society of Social Psychology Distinguished Paper Award.
- Watabe, M.**, Terai, S., Hayashi, N., & Yamagishi, T. (1996). Cooperation in the one-shot prisoner's dilemma based on expectations of reciprocity. *Japanese Journal of Experimental Social Psychology*, 36, 183–196. (Japanese, with English abstract).
Japanese Group Dynamics Association Excellent Paper Award.
- Yamagishi, T., Yamagishi, M., Takahashi, N., Hayashi, N., & **Watabe, M.** (1995). Trust and commitment formation. *Japanese Journal of Experimental Social Psychology*, 35, 23–34. (Japanese, with English abstract).
- Watabe, M.**, & Yamagishi, T. (1993). The effects of choosing strategies in social dilemmas. *Research in Social Psychology*, 9, 65–72. (Japanese, with English abstract).
- Watabe, M.** (1992). Choice of strategies in a social dilemma. *Japanese Journal of Experimental Social Psychology*, 32, 171–182. (Japanese, with English abstract).

Books

- Hibino, A., **Watabe, M.**, & Ishii, K. (2014) *Disconnected Society: Analysis of Group Dynamics from the three points of views*. Kyoto: Nakanishiya. (Japanese).
- Takahashi, K., Kawai, D., Nagata, M., & **Watabe, M.** (2012). *Unpleasant workplace*. Tokyo: Kodansha International (Chinese).
- Kawai, D., & **Watabe, M.** (2010). *Free Riders: free-riders in your workplace*. Tokyo: Kodansha (Japanese).
- Takahashi, K., Kawai, D., Nagata, M., & **Watabe, M.** (2008). *Unpleasant workplace (Fukigen na Shokuba)*. Tokyo: Kodansha (Japanese).
A bestseller book in Japan. 278,000 copies have been sold.

Book Chapters

- Shimizu, K., Morimoto, Y., **Watabe, M.**, Iida, T., & Kuriyama, K. (2016). Public Goods provision experiment with CASI survey. In Masaru Kohno & Yoshitaka Nishizawa (Eds.), *Electoral Survey Methodology: Insight from Japan on using computer assisted personal interviews* (pp. 109-126). New York: Routledge.
- Watabe, M.** & Kato, A. T., (2015). Social and Biological Bases for Building Trust. In Kazumi Shimizu and Takehiko Isobe (Eds.) *Functions and Emergence of Social Capital; For Efficient Organization and Society* (pp. 133-166). Tokyo: Keiso Shobo (In Japanese) .

- Morimoto, y., **Watabe., M.**, & Shimizu.M. (2015). Good Will For Good Will, Bad Will For Bad Will: Studies on Positive and Negative Reciprocity. In Kazumi Shimizu and Takehiko Isobe (Eds.) *Functions and Emergence of Social Capital; For Efficient Organization and Society* (pp. 167-184). Tokyo: Keiso Shobo (In Japanese).
- Watabe, M.** (2013). Experimental approach to institutional change. In Mikio Nakayama, Eiji Muto, & Yukihiko Funaki (Eds.), *Game Theory Application Book* Tokyo: Toyo-keizai-Shiposha (Japanese)
- Watabe, M.** (2011). Social dilemmas and cooperation. In Minoru Karasawa & Yukiko Muramoto (Eds.), *Review: Contemporary Social Psychology Vol.3., Dynamics between Individuals and Society*, Tokyo: Seishin-Shobo. (Japanese)
- Watabe, M., & Morimoto, Y.** (2008). Social psychology of trust and norms. In Tomohiro Fujita (Ed.), *A Basic Theory of Soft-Laws* (pp. 43–46). Tokyo: Yuhikaku. (Japanese).
- Watabe, M., & Nakama, D.** (2006). Institutional change and shared expectations. In Masaru Kohno (Ed.), *From Institution to Governance* (pp. 93–120). Tokyo: University of Tokyo Press. (Japanese).
- Watabe, M., & Yamagishi, T.** (1994). Choice of strategies in social dilemma supergames. In Ulrich Schulz, Wulf Albers, & Ulrich Mueller (Eds.), *Social Dilemmas and Cooperation*. (pp. 251–268). Berlin: Springer-Verlag.

Courses Taught

- | | |
|--------------|---|
| 2015-present | Philosophy of Research [in English] (Ph.D. course in Monash University) |
| 2010 | Experimental Methods for Social Science [in English] (graduate course at Waseda University) |
| 2009–2012 | Organizational Behaviour and Human Resource Management [in Japanese] (MBA course at Waseda University)
(Instructor Rating: 100 out of 100 point in 2009, 98.6 in 2010, N/A in 2011, 97.1 in 2012) |
| 2008–2011 | Experimental Methods for Social Science [in Japanese] (graduate/undergraduate course at Waseda University) |
| 2009–2011 | Economic System and Human Society [in English] (undergraduate course at Waseda University)
(Instructor Rating: 93.2 out of 100 points in 2009, 91.8 in 2010, and 89.9 in 2011) |
| 2005–2007 | Cultural Psychology [in Japanese] (undergraduate course at Kyoto University) |
| 2002–2007 | Social Psychology [in Japanese] (undergraduate course at Kyoto Bunkyo University and Waseda University)
(Instructor Rating (total of 2004 through 2007): 4.02 out of 5.00) |
| 2000–2007 | Behavioral Science Experiment [in Japanese] (undergraduate course at Kyoto University) |
| 1999 | T.A., Interpretation of Quantitative Data [in English] (undergraduate course at UCLA)
(Instructor Rating: 8.55 out of 9.00) |
| 1998 | T.A., Introduction to Mathematical Sociology [in English] (undergraduate course at UCLA) (Instructor Rating: 8.19 out of 9.00) |

- 1993–1995 Organizational behavior [in Japanese] (undergraduate course at Rakuno Gakuen University)
- 1993–1995 Instructor, Social Psychology [in Japanese] (undergraduate course at Hokkaido Women's College)
- 1992–1995 Instructor, Seminar on Social Psychology, [in Japanese] (undergraduate course at Hokkaido University)
- 1992–1995 Instructor, Research Methods for Social Psychology [in Japanese] (undergraduate course at Hokkaido University)
- 1992–1995 Instructor, Behavioral Science [in Japanese] (undergraduate course at Hokkaido University)

Teaching Interests

Social Neuroscience

Behavioural Economics

Organizational Psychology

Social Psychology

Research Methods for Social Science (including Statistics)

Cultural Psychology

Evolutionary Psychology

Invited Lectures (Last three years)

1. Watabe, M. (2015) Gender difference on ability of cheater detection. Kyushu University, Fukuoka, Japan.
2. Watabe, M. (2014) Cultural and neural approach to organizational psychology, Towers Watson Seminar, Tokyo Japan.
3. Watabe, M. (2013). How does office designing promote knowledge-creation? New Office Promotion Association, Matsuyama, Sapporo, and Niigata, Japan.

Presentations at Professional Meetings (The below list is English presentations only, in the last 3 years)

- Tong, J. L. T., Watabe, M., & Goto, N. (2017). Psychological capital, transformational leadership and employee innovative behaviour: A preliminary study of Japanese IT and communications professionals. Proceeding of the Academy of International Business 2017 Annual Meeting, Dubai, United Arab Emirates.
- Goto, N., Mortazavi, M., **Watabe, M.**, Schaefer, A. (2015). Attention-related brain potentials predict willingness to pay. Neuroscience 2015, Chicago.
- Watabe, M.**, Ueda, Y., Shinada, M., & Yamagishi., T. (2015) Gender difference in the performance of cheater-detection in social exchange: An eye-tracker study. Neuroscience 2015, Chicago.
- Goto, N., **Watabe, M.**, Shimizu, K., Nakanishi, T., & Schaefer, A. (2015). "Effects of eye movements on judgments of trustworthiness: A cultural comparison using an eye-tracking system", The Judgment and Decision Making Preconference at the 16th Annual Meeting of the Society for Personality and Social Psychology, Long Beach, CA.
- Watabe, M.,
Tsuboi, S., **Watabe, M.** (2013, January) Members in the cooperative group feel susceptible to outgroup.
Poster
Presented at Annual Meeting of Society for Personality and Social Psychology, New Orleans, USA.
- Ozono, H., Jin, N., **Watabe, M.**, & Shimizu, K. (2013, January) A solution of a social dilemma by the leader's punishment: an experimental study. International Conference of Global Center of Excellence at Waseda University: Political Economy of Institution and Expectations IV, Tokyo, Japan.

- Kato, T. A., **Watabe, M.**, Kanba, S. (2012, June) Microglia Hypothesis of Unconscious, Personality and Social Activities. Research Session 'The Neurochemistry of the Mind', 13th International Congress of Neuropsychanalysis, The Eugenides Foundation, Athens, Greece.
- Tsuboi, S., and **Watabe, M.** (2012, January) Does in-group cooperation generate out-group threat? Poster Presented at Annual Meeting of Society for Personality and Social Psychology, San Diego, USA.

Professional Memberships

American Sociological Association
 The Japanese Group Dynamics Association
 The Japanese Society of Social Psychology
 Japanese Association for Mathematical Sociology
 Society for Evolutionary Economics
 Human behavior and Evolution Society of Japan
 Human behavior and Evolution Society
 Society for Neuroscience

Professional Activities (Academic)

- 2014(Sep)-present Director of Research Degree Program at School of Business, Monash University, Malaysia
 2014(Feb)-present Deputy Director of Neurobusiness Behavioural Research Centre at School of Business, Monash University, Malaysia
 2014 (Mar-Aug) Deputy Director of Research in School of Business, Monash University, Malaysia
 2014(Feb)-present Institutional Evaluation Panel For Ministry of Education (MOE) Grants at Monash University, Reviewers for e-science, FGRS (Malaysian national academic fund)
 2013 Reviewers for *Psychological Science* (2 times), *Japanese Journal of Social Psychology*, and *Asian Journal of Social Psychology*.
 2010–2013 Board Member, Human Behaviour and Evolution Society of Japan.
 2009 Chair, Sessions on Social Exchange II, Annual Meeting of the Japanese Society for Social Psychology and the Japanese Group Dynamics Association, Osaka, Japan.
 2007–2009 Executive Board Member, Human Behaviour and Evolution Society for Japan.
 2007 Chair, Section on Rational Choice Theory, Annual Meeting of the American Sociological Association, New York, USA.
 2006 Chair, Sessions on Trust and Reputation, Annual Meeting of the Japanese Society for Social Psychology, Sendai, Japan.
 1999 Student Committee for the James Coleman Award, the Rational Choice Section of American Sociological Association.
 1992 Chair, Sessions on Collective Behaviour, Annual Meeting of the Japanese Group Dynamics Association, Nagoya, Japan

Professional Activities (Business)

2011 November -2013 June	Instructor for Middle Manager Training Course: Ministry of Land, Infrastructure, Transport, and Tourism, Japanese Government.
2009 October- 2013 June	Consultation for Female Manager Training: Cabinet Office, Japanese Government.
2011 November- 2012 January	Instructor for Middle Manager Training Course: Nomura Securities Co., Ltd.

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